

# Teaching Plan 2024–25

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**Faculty: Dr. CA Shrikant V. Bacche**

## **Financial Accounting (Sem I & II)**

Month	Week	Topics Covered	Teaching Methods
Aug	Week 1	Introduction to Accounting – Concepts, Process, Standards	Lecture, Examples
Aug	Week 2	Fire Insurance Claim: Loss of Stock and Profit	Case Studies, Problem Solving
Sep	Week 1	Single Entry System: Features and Conversion Method	Lecture, Exercises
Sep	Week 2	Branch Accounts: Stock & Debtors Method	Illustrations, Practical Sheets
Oct	Week 1	Consignment Accounts – Journal Entries, Ledger	Hands-on Practice
Oct	Week 2	Accounts of Professionals – Medical & CA Practice	Examples, Balance Sheets
Nov	Week 1	Depreciation Methods: SLM, RBM, DDB, SYD	Problem Solving, Diagrams
Nov	Week 2	Capital vs Revenue: Expenditure and Receipts	Discussion, Case Studies

## **Corporate Accounting (Sem III & IV)**

Month	Week	Topics Covered	Teaching Methods
Aug	Week 1	Issue and Forfeiture	Practical Problems

		of Shares, Reissue	
Sep	Week 1	Issue and Redemption of Debentures	Lecture, Numerical
Oct	Week 1	Profit/Loss Prior to and After Incorporation	Illustrations, Ratio Analysis
Nov	Week 1	Company Final Accounts as per Schedule III	Form-wise Practice
Dec	Week 1	Valuation of Shares – Methods	Lecture, Examples
Dec	Week 2	Cash Flow Statement (AS-3)	Preparation and Analysis
Jan	Week 1	Liquidation of Companies – Final Statement	Procedure and Practice
Feb	Week 1	Computerized Accounting in Tally ERP	Hands-on, Demo Sessions

### **Money & Financial Systems (OE & SEC)**

Month	Week	Topics Covered	Teaching Methods
Aug	Week 1	Overview of Monetary Systems and RBI	Lecture, Chart-based Discussion
Sep	Week 2	Money Market & Capital Market Instruments	Comparative Tables
Oct	Week 3	Structure of Financial Institutions in India	Flow Charts, Discussion

### **Advanced Accounting (Paper I & II)**

Month	Week	Topics Covered	Teaching Methods
Dec	Week 1	Bank final Account	Problem Solving
Jan	Week 1	Hire Purchase	Illustrations, Group

			Accounts
Feb	Week 2		Lecture, Notes, Examples

### **CEP (Accounting)**

Month	Week	Topics Covered	Teaching Methods
Jan	Week 2	Introduction to Tally, Company Creation	Lab Practice
Feb	Week 1	Voucher Entry, Ledgers, Day Book	Hands-on, Assignments

### **Advanced Accountancy (Paper I, II, III & IV)**

Month	Week	Topics Covered	Teaching Methods
June	Week3&4	Introduction of Audit	Lecture, Notes,
July	Week1,2,3 &4	Bank final account  Vouching , Verification and valuation	Format Practice, Practical Problems Lecture, Notes,
August	Week1,2,3 &4	Bank final account  Hire Purchase  Company Auditor	Format Practice, Practical Problems Lecture, Notes,
Sept	Week1,2,3 &4	Audit Planing Procedure Documentation and audit Report  Marginal Costing	Format Practice, Practical Problems Lecture, Notes,
Oct and Nov	Week1,2,3 &4	Revision of all chapter  Papet Setting	Format Practice, Practical Problems Lecture, Notes,
Dec	Week1,2,3 &4	Paper Checking  Elements of cost , Basic concept of income tax	Format Practice, Practical Problems Lecture, Notes,

Jan	Week1,2,3 &4	Fund Flow Statement, Head of income	
Feb	Week1,2,3 &4	Fund Flow Statement, Computation of Total income	Lecture, Notes, Examples
Mar	Week1,2,3 &4	Ratio Analysis, Concept of TDS TCS	Case Studies, Problem Solving
Apr	Week1,2,3 &4	Tally, Revision	Chart-Based Examples, Practice Sets

## Teaching Plan (2024-25)

Dr. Ashwini A. Kotnis-Patel

### BUSINESS STATISTICS

#### Paper 3&4

Month	Week	Topics Covered	Teaching Methods
Aug	1	1.1 Meaning of the Statistics, Scope of Statistics in Industry, Economics, Management and business.	Lecture, Discussion
	2	1.2 primary and secondary data.	Lecture, Examples, Hands-on exercises
	3	1.3 Qualitative and Quantitative data, Discrete and Continuous variables, Frequency and Frequency Distribution.	Lecture, Examples,
	4	1.4 Sampling: Definitions of population, sample, sampling, and census, Advantages of sampling	Lecture, Examples, Hands-on exercises
Sep	1	2.1 Concept of Central Tendency	Lecture, Examples, Hands-on exercises
	2	2.2 Requirements of good statistical average	Lecture, Examples, Hands-on exercises
	3	2.3 Arithmetic Mean: Definition, Properties of A.M. (without proof). Combined mean.	Lecture, Examples, Hands-on

Month	Week	Topics Covered	Teaching Methods
			exercises
	4	2.4 Positional Averages: Median and Mode, Determination of mode and median by graph. Partition values (Quartiles and Deciles), Empirical relation between Mean, Median and Mode	Lecture, Examples, Hands Hands-on exercises
Oct	1	3.1 Need and meaning of Index Numbers	Lecture, Examples, Hands Hands-on exercises
	2	3.2 Problems involved in Construction of index numbers	Lecture, Examples, Hands Hands-on exercises
	3	3.3 Price, Quantity and Value based index numbers	Lecture, Examples, Hands Hands-on exercises
	4	3.4 Simple (unweighted) index numbers, Weighted index numbers Laspeyres's, Paasche's and Fisher's index numbers	Lecture, Examples, Hands Hands-on exercises
Nov	1	4.1 Definition and uses of time series, Components of Time series method of moving averages,,	Lecture, Examples, Hands-on exercises
	2	Method of least squares (only for straight line) 4.3 Determination of seasonal variations using simple average method,	Lecture, Examples, Hands-on exercises
Dec	1	1.1 Definition of random experiment, sample space, event, equally likely events, mutually exclusive events, independent events, Classical definition of probability.	Lecture, Examples, Hands-on exercises
	2	1.2 Definition of conditional probability, Addition and multiplication laws of probability (without proof), Numerical problems (without use of permutation and combination).	Lecture, Examples, Hands-on exercises
	3	1.3 Binomial distribution: Probability mass function, Mean and variance (without proof), Simple numerical problems to find probability and parameters.	Lecture, Examples, Hands-on exercises
	4	1.4 Normal distribution: Probability density function, Mean and variance (without proof), Properties of normal curve, Standard normal distribution, numerical	Lecture, Examples, Hands-on exercises

Month	Week	Topics Covered	Teaching Methods
		problems to find probabilities for given area under standard normal curve.	
JAN	1	2.1 Concept and need of S.Q.C., 2.2 Advantages of S.Q.C. 3 Chance and Assignable causes, Process control and Product control	Lecture, Examples, Hands-on exercises
	2	2.4 Control Chart and its construction, 2.5 Control charts for variables: Mean and Range Charts	Lecture, Examples, Hands-on exercises
	3	2.6 Control Charts for Attributes: Control chart for number of defectives (np-chart) for fixed sample size, Control chart for number of defects per unit (C-chart),	Lecture, Examples, Hands-on exercises
	4	3.1 Concept of dispersion, Requirements of a good measure of dispersion, Absolute and relative measures of dispersion.	Lecture, Examples, Hands-on exercises
FEB	1	3.2 Range, Coefficient of range, Merits and demerits of range, Numerical problems.	Lecture, Examples, Hands-on exercises
	2	3.3 Quartile deviation (Q.D.), Coefficient of Q.D., Merits and demerits of Q.D., Numerical problems.	Lecture, Examples, Hands-on exercises
	3	3.4 Standard deviation (S. D), Coefficient of S. D., Coefficient of variation, Variance, Merits and demerits of S.D., Numerical problems.	Lecture, Examples, Hands-on exercises
	4	<b>A) Correlation</b> 4.1 Concept of Types of correlation. Methods of studying correlation: Scatter diagram, Karl Pearson's correlation, coefficient (r),	Lecture, Examples, Hands-on exercises
MAR	1	4.2 Spearman's Rank correlation coefficient (R), computation of r for ungrouped data. Computation of R (With and without ties) Interpretation of $r = -1$ , $r = 0$ , $r = +1$ .	Lecture, Examples, Hands-on exercises
	2	<b>B) Regression</b> 4.3 Concept of regression. Lines of regression, regression coefficients,	Lecture, Examples, Hands-on exercises
	3	4.4 Relation between correlation coefficients and regression coefficient,	Lecture, Examples, Hands-on exercises
	4	INTERNAL ASSESSMENT	TEST
APR	1	EXAM	

### INDUSTRIAL MANAGEMENT PAPER 1 &3

Month	Week	Topics Covered	Teaching Methods
Aug	1	Meaning, nature, scope and Importance of Industrial Management,	Lecture, Discussion
	2	Challenges in Industrial Management, Industrial Management functions,	Lecture, Discussion,
	3	Recent Trends in Industrial Management --- Enterprise Resource Planning (ERP) –concept, ERP Software Modules,	Lecture, Discussion
	4	Importance, merits and demerits	Lecture, Discussion
Sep	1	Factory Location: Meaning Factory location selection,	Lecture, Discussion
	2	factors affecting size of the firm, and Factors affecting Location of Factory.	Lecture, Discussion
	3	Plant Layout: Meaning, Objectives, Importance of Plant Layout, Factors affecting Layout,	Lecture, Discussion
	4	Types of Layout – process layout, product layout, mixed layout	Lecture, Discussion
Oct	1	Work Environment- Meaning and Importance of Work Environment	Lecture, Discussion
	2	Factors Affecting Work Environment –Lighting, Ventilation, Sanitation, Noise Control and Air Conditioning	Lecture, Discussion
	3	Industrial Pollution - Meaning, -Causes –Effects, Measures of Industrial Pollution. Environment Protection Act:	Lecture, Discussion
	4	Concept Maintenance Management, Importance Objectives of Effective Maintenance System,	Lecture, Discussion

Month	Week	Topics Covered	Teaching Methods
Nov	1	Types of Maintenance System, Functions of Maintenance Management –Recent Trends in Plant Maintenance.	Lecture, Discussion
		EXAM	
Dec	1	Meaning, and objectives of Inventory Management, receipts and issue of material (bin card, store ledger)	Lecture, Discussion
	2	pricing of material issues (FIFO & LIFO) EOQ, ABC Analysis & VED Classification, Just In Time (JIT)	Lecture, Discussion
	3	Concept, Meaning, Objectives, Components of PPC, Importance of PPC,	Lecture, Discussion
	4	Techniques of PPC- Routing, Scheduling, Dispatching and Follow Up, Limitations	Lecture, Discussion
JAN	1	<b>Productivity:</b> Meaning, Importance And Measurement, Factors Influencing Productivity, Productivity.	Lecture, Discussion
	2	Methods of Improving, Productivity Production Vs PRODUCTIVITY	Lecture, Discussion
	3	<b>b. Quality management:</b> Concept of quality, Evolution of quality management- Inspection, Quality Control, Quality Assurance	Lecture, Discussion
	4	TQM, SIX SIGMA	Lecture, Discussion
FEB	1	<b>Supply chain management:</b> Concept, Components of Supply Chain,	Lecture, Discussion
	2	Evolution of Supply Chain, Drivers of Supply Chain Management.	Lecture, Discussion
	3	<b>b. Logistic Management:</b> Meaning, Objectives, and Importance of Logistic Management,	Lecture, Discussion
	4	Activities of the Logistic Functions--- Transportation, Warehousing, Material Handling and Packaging.	Lecture, Discussion
MAR	1	INTERNAL ASSESSMENT	GROUP PROJECT
	2	INTERNAL ASSESSMENT	
	3	REVISION	
	4	REVISION	
APR		EXAM	



### MODERN MANAGEMENT PRACTICES PAPER 1 &2

Month	Week	Topics Covered	Teaching Methods
Aug	1	1.1 Concept of Modern Management	Lecture, Discussion
	2	1.2 Contribution of Vijay Govindarajan: Three Box Solution and Reverse Innovation	Lecture, Discussion,
	3	1.3 Contribution of C.K. Prahalad : The Fortune at the Bottom of the Pyramid.	Lecture, Discussion
	4	1.4 Michael Porter : competitive advantage.	Lecture, Discussion
Sep	1	2.1. Corporate Governance: concept definition of Corporate Governance	Lecture, Discussion
	2	2.2 role of board of directors in corporate Governance.	Lecture, Discussion
	3	2.3 Role of shareholders and auditors in corporate Governance	Lecture, Discussion

Month	Week	Topics Covered	Teaching Methods
	4	2.4 Corporate social responsibility: concept of social responsibility, Areas of social responsibilities	Lecture, Discussion
Oct	1	3.1 concept and meaning of Knowledge Management 3.2 Process of Knowledge Management and components of KM	Lecture, Discussion
	2	3.3 Disaster Management Concept of Disaster, types of disasters, 3.4 Process of disaster prevention plan	Lecture, Discussion
	3	4.1 Customer Relationship Management (CRM) : Concept, 4.2 Importance, Elements, Process, e-CRM	Lecture, Discussion
	4	4.3 Supply Chain Management (SCM): Concept, Importance, Components, Process,	Lecture, Discussion
Nov	1	Benefits of SCM REVISION	Lecture, Discussion
	2	EXAM	
Dec	1	● 1.1 Total Quality Management (TQM) : Concept, Principles, Elements of TQM, Benefits and Disadvantages of TQM	Lecture, Discussion
	2	● 1.2 Quality Standards: Benchmarking (concept and types)	Lecture, Discussion
	3	● 1.3 Six Sigma, (concept and levels)	Lecture, Discussion
	4	1.4 ISO: 9000, (Importance and elements)	Lecture, Discussion
JAN	1	● 2.1 Japanese Management: Concept, Characteristics	Lecture, Discussion
	2	● 2.2 8 Key Japanese Quality Management techniques	Lecture, Discussion
	3	● 2.3 Chinese management: Concept, Characteristics, Chinese Leadership Style,	Lecture, Discussion
	4	● 2.4 Difference between Chinese and Western Management	Lecture, Discussion
FEB	1	● 3.1 Emotional Intelligence: Concept, Components, Importance of emotional intelligence in leadership,	Lecture, Discussion
	2	● 3.2 Advantages and Disadvantages of emotional intelligence, emotional intelligence skills	Lecture, Discussion
	3	● 3.3 Social intelligence: Concept, Importance, Advantages	Lecture, Discussion

Month	Week	Topics Covered	Teaching Methods
		and Disadvantages of social intelligence,	
	4	● 3.4 Models of emotional and social intelligence	Lecture, Discussion
MAR	1	● 4.1 Time Management: Concept, Importance, 4.2 Techniques of Time Management	
	2	● 4.3 Stress Management: Meaning of Stress, Causes, Effects 4.4 Techniques of stress management,	
	3	● REVISION , INTERNAL ASSESSMENT	GROUP PROJECT
	4	● REVISION , INTERNAL ASSESSMENT	GROUP PROJECT
APR	1	EXAM	

### Principles of Management DSCII Semester 1&2

Month	Week	Syllabus	Teaching Methods
Aug	1	<b>Module I</b> Introduction to Management	Introduction of subject Lecture, discussion
	2	1.1 Meaning, Definition & concept of Management	Lecture, Discussion,
	3	1.2 Approaches of Management	Lecture, Discussion
	4	1.3 Role and challenges of management , functions of management	Lecture, Discussion
		1.4 Administration and management, Management Art or Science	Lecture, Discussion
Sep	1	2.1 contribution of Henry Fayol	Lecture, Discussion, PPT, Faculty Exchange
	2	2.2 Elton Mayo	Lecture, Discussion

	3	2.3 Peter Drucker	Lecture, Discussion
	4	2.4 FW Taylor	Lecture, Discussion, PPT
oct	1	3.1 nature And purpose of planning,	Lecture, Discussion
	2	3.2 Planning Process, types of Planning , Objective Settings	Lecture, Discussion
	3	3.3 Decision making, importance	Lecture, Discussion
	4	3.4 decision making , steps process	Lecture, Discussion
Nov	1	4.1 organization meaning, definition and importance  4.2 levels of management, formal and informal organization, organizations chart	Lecture, Discussion
	2	4.3 delegation of authority, centralization and decentralization  4.4 types of organisation	
	3	Exam	Lecture, Discussion
	4		
Dec	1	1.1 Motivation , concept, importance,	Lecture, Discussion
	2	1.2 theories of motivation, need hierarchy, herzbergs 2 factor theory	Lecture, Discussion
	3	1.3 Mc gregor's X & Y theory.	Lecture, Discussion
	4	1.4 Willam Ouchi Theory Z	Lecture, Discussion
Jan	1	2.1 Meaning, elements, Principles, techniques of	Lecture, Discussion

		direction	
	2	2.2 communication Meaning & importance	Lecture, Discussion
	3	2.3 barriers of communication	Lecture, Discussion
	4	2.4 Overcoming barriers of communication	Lecture, Discussion
Feb	1	3.1 Coordination Concept, needs and techniques	Lecture, Discussion
	2	3.control process, limitations	Lecture, Discussion
	3	3.3 principles of effective control	
	4	3.4 techniques of control	Lecture, Discussion
march	1	4.1 Corporate social responsibility	Lecture, Discussion
	2	4.2 Green Management  4.3 Change management, need for change	Lecture, Discussion
	3	4.3 resistance to change, overcoming resistance to change	Lecture, Discussion, Assignments
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**Principles of Marketing (SEC SEM 1 & 2)**

<b>Month</b>	<b>Week</b>	<b>Syllabus</b>	<b>Teaching Methods</b>
August	1 & 2	<b>Module I</b> Introduction to Marketing Management Meaning, Definition & concept of Marketing Management	Lecture, Discussion
	3&4	Nature & scope of Marketing , Marketing Concepts Company orientation towards market place	Lecture, Discussion,
September	1 & 2	Introduction, Definition, Importance of consumer behavior,	Lecture, Discussion, PPT
	3&4	Factors influencing or Determinants of Consumer Behaviour, consumer buying process	Lecture, Discussion, PPT
October	1 & 2	Meaning Definition and importance of Market segmentation, Bases of	Lecture, Discussion

		Market Segmentation	
	3&4	Revision	Lecture, Discussion, PPT, Assignments,
November		Examinations and assessments	
November	3	Marketing Mix , 7 Ps of marketing, Product, types , quality, design,	Lecture, Discussion, PPT
	4	branding, brand name and trade mark, packaging, after sales services.	Lecture, Discussion, PPT,
December	1	Price, meaning, importance, factors affecting price of a product.	Lecture, Discussion
	2	Place: meaning, importance, types of distribution channels,.	Lecture, Discussion, PPT
	3	factors affecting price of distribution channels	Lecture, Discussion
	4	Promotion: Meaning and importance	Lecture, Discussion
January	1	Elements of promotion	Lecture, Discussion
	2	Advertising and publicity	Lecture, Discussion, PPT, case study
	3	Personal selling, and salesmanship	Lecture, Discussion
	4	Public relations	Lecture, Discussion
February	1	Selling process	Lecture, Discussion
	2	Sales promotion techniques	Lecture, Discussion, case study
	3	Revisions, cases, role play	
	4	Assignments, revisions	Lecture, Discussion

March	1&2	Question answer solving	Revisions
	3&4	Examinations	

### Teaching Plan (2024-25)

Prof.Sandhya Shivajirao Jadhav

### INSURANCE SKILLS Paper I & II (SEC)

Month	Week	Topics Covered	Teaching Methods
Aug	1	<b>Introduction to Insurance:</b> 1.1 Meaning, nature, scope,	Lecture, Discussion
	2	1.2 Types of insurance,	Lecture, Examples,
	3	1.3 Importance (significance) of insurance,	Lecture, Examples,
	4	1.4 Insurance as a social security tool	Lecture, Examples,
Sep	1	<b>Insurance Contract and Principles of Insurance:</b> 1.5 Meaning, nature,	Lecture, Examples,
	2	1.6 Conditions/ essentials of insurance contract,	Lecture, Examples,
	3	1.7 Difference between insurance contract and wagering contract,	Lecture, Examples,
	4	1.8 Principles of insurance (primary and secondary).	Lecture, Examples,
Oct	1	<b>Insurance Agent</b> 2.1 Meaning, appointment, procedure of becoming an agent.	Lecture, Examples,
	2	2.2 Pre-requisite for obtaining license (qualification) – duration	Lecture, Examples,
	3	2.3 Functions of an agent, remuneration, termination of an agent	Lecture, Examples,
	4	2.4 Ethical code of conduct.	Lecture, Examples,
Nov	1	<b>Privatization of Insurance Business and IRDA Act</b> 3.1 Introduction, merits and demerits of privatization	Lecture, Examples,
	2	3.2 Development of insurance business after privatization	Lecture, Examples,



Month	Week	Topics Covered	Teaching Methods
	3	3.3 IRDA Act 1999- structure, organizational set-up.	Lecture, Examples,
	4	3.4 Functions. FDI in insurance business.	Lecture, Examples,
Dec	1	<b>Life Insurance:</b> 4.1 Meaning, nature	Lecture, Examples,
	2	4.2 Significance,	Lecture, Examples,
	3	4.3 Procedure of taking life insurance policy.	Lecture, Examples,
	4	4.4 Life insurance products- (whole life, endowment, term plans, pension and annuity plans, unit linked insurance plans)	Lecture, Examples,
	5	4.5 Settlement of claims	
	6	4.6 LIC of India – role and functions	
JAN	1	<b>Marine Insurance &amp; Fire Insurance:</b> 5.1 Meaning, procedure of taking marine insurance policy	Lecture, Examples,
	2	5.2 Difference between fire and marine insurance	Lecture, Examples,
	3	5.3 Clauses of marine insurance policy	Lecture, Examples,
	4	5.4 Marine losses and perils	Lecture, Examples,
	5	5.5 Types of policies	
	6	5.6 Meaning, procedure of taking fire insurance policy	
	7	5.7 Settlement of claims	
FEB	1	Revision	Lecture, Examples,
	2	Open Book Test	Lecture, Examples,
	3	Group Discussion	Lecture, Examples,
MAR	1	Exam Orientation	Lecture, Examples,
	2	Remedial	Lecture, Examples,
APR	1	EXAM	

### IKS SEM I

Month	Week	Topics Covered	Teaching Methods
Aug	1	1.1 <b>Indian Philosophy</b> –Characteristics, Kinds of Darshanas , Brief introduction to the six systems of philosophy(Shad darshan),theory of knowledge and ethical values	Lecture, Discussion
Sep	1	1.2 Advait Vedanta-Nature of Brhman,Mayavad,Nature of Moksha,jiva and jagat ,Philosophy of Charvaka-jadvada and dehatmavada	Lecture, Discussion
Oct	1	2.1 <b>Jain Darshan</b> -Principles of Ahimsa,Anekantvad ,Jain Metaphysics-Jiva and Ajiva	Lecture, Discussion
Nov	1	2.2 <b>Buddhism</b> -Four Noble Truths,Ashtangmarg ,Concept of Nirvana	Lecture, Discussion
		EXAM	

### Teaching Plan (2024-25)

Dr. Ashwini A. Kotnis-Patel & S S Jadhav

### BUSINESS STATISTICS

### Paper 3&4

Month	Week	Topics Covered	Teaching Methods
Aug	1	1.1Meaning of the Statistics, Scope of Statistics in Industry, Economics, Management and business.	Lecture, Discussion
	2	1.2primary and secondary data.	Lecture, Examples,
	3	1.3Qualitative and Quantitative data, Discrete and Continuous variables, Frequency and Frequency Distribution.	Lecture, Examples,
	4	1.4 Sampling: Definitions of population, sample, sampling, and census, Advantages of sampling	Lecture, Examples,
Sep	1	<b>Measures of Central Tendency( S S J)</b> 2.1 Concept of Central Tendency	Lecture, Examples, .
	2	2.2 Requirements of good statistical average	Lecture, Examples, .
	3	2.3 Arithmetic Mean: Definition, Properties of A.M.	Lecture, Examples, .

Month	Week	Topics Covered	Teaching Methods
		(without proof). Combined mean.	
	4	2.4 Positional Averages: Median and Mode, Determination of mode and median by graph. Partition values (Quartiles and Deciles), Empirical relation Between Mean, Median and Mode	Lecture, Examples, .
Oct	1	<b>Index Numbers (S S J)</b> 3.1 Need and meaning of Index Numbers	Lecture, Examples, .
	2	3.2 Problems involved in Construction of index Numbers	Lecture, Examples, .
	3	3.3 Price, Quantity and Value based index numbers	Lecture, Examples, .
	4	3.4 Simple (unweighted) index numbers, Weighted index numbers Laspeyres's, Paasche's and Fisher's index numbers	Lecture, Examples, .
Nov	1	4.1 Definition and uses of time series, Components of Time series method of moving averages,,	Lecture, Examples,
	2	Method of least squares (only for straight line) 4.3 Determination of seasonal variations using simple Average method,	Lecture, Examples,
Dec	1	1.1 Definitions of random experiment, sample space, event, equally likely events, mutually exclusive events, independent events, Classical definition of probability.	Lecture, Examples,
	2	1.2 Definition of conditional probability, Addition and multiplication laws of probability (without proof), Numerical problems (without use of permutation and combination).	Lecture, Examples,
	3	1.3 Binomial distribution: Probability mass function, Mean and variance (without proof), Simple numerical Problems to find probability and parameters.	Lecture, Examples,
	4	1.4 Normal distribution: Probability density function, Mean and variance (without proof), Properties of normal curve, Standard normal distribution, numerical problems to find probabilities for given area under Standard normal curve.	Lecture, Examples,
JAN	1	<b>Statistical Quality Control (S Q C) (S S J)</b> 2.1 Concept and need of S.Q.C., 2.2 Advantages of S.Q.C. 2.3 Chance and Assignable causes, Process control and Product control	Lecture, Examples,
	2	2.4 Control Chart and its construction, 2.5 Control charts for variables : Mean and Range Charts	Lecture, Examples,
	3	2.6 Control Charts for Attributes: Control chart for number of defectives (np-chart) for fixed sample size, Control chart for number of defects per unit (C-chart),	Lecture, Examples,

Month	Week	Topics Covered	Teaching Methods
		<b>Measures of Dispersion (S S J)</b> 3.1 Concept of dispersion, Requirements of a good measure of dispersion, Absolute and relative measures Of dispersion.	Lecture, Examples,
FEB	1	3.2 Range, Coefficient of range, Merits and demerits of range, Numerical problems.	Lecture, Examples,
	2	3.3 Quartile deviation (Q.D.), Coefficient of Q.D., Merits and demerits of Q.D., Numerical problems.	Lecture, Examples,
	3	3.4 Standard deviation (S. D), Coefficient of S. D., Coefficient of variation, Variance, Merits and demerits Of S.D.Numerical problems.	Lecture, Examples,
	4	<b>A) Correlation</b> 4.1 Concept of Types of correlation. Methods of studying correlation: Scatter diagram, Karl Pearson's correlation, coefficient(r),	Lecture, Examples,
MAR	1	4.2 Spearman's Rank correlation coefficient (R), computation of R for ungrouped data. Computation of R (With and without ties) Interpretation of $r = -1, r = 0, r = +1$ .	Lecture, Examples,
	2	<b>B) Regression</b> 4.3 Concept of regression. Lines of regression, Regression coefficients,	Lecture, Examples,
	3	4.4 Relation between correlation coefficients and Regression coefficient,	Lecture, Examples,
	4	INTERNAL ASSESSMENT	TEST
APR	1	EXAM	

## Teaching Plan (2024-25)

Dr. Ashwini A. Kotnis-Patel & S S Jadhav

### Fundamental of Entrepreneurship PAPER 3 &4

Month	Week	Topics Covered	Teaching Methods
		<b>Entrepreneur</b>	
Aug	1	1.1 Concept- Classification- Functions – Qualities of successful entrepreneur.	Lecture, Discussion
	2	1.2 Concept of Intrapreneur- Netpreneur	Lecture, Discussion,
	3	1.3 Obstacles to become an entrepreneur	Lecture, Discussion
	4	1.4 Challenges before entrepreneurs in modern Era	Lecture, Discussion
		<b>Entrepreneurship</b>	Lecture, Discussion
Sep	1	2.1 Concept- importance- Theories of Entrepreneurship	
	2	2.2 Joseph Schumpeter's Innovation Theory. Mc Clelland's Theory of need achievement	Lecture, Discussion
	3	2.3 Hagen's Theory of status withdrawal, knights risk taking theory	Lecture, Discussion
	4	2.4 Entrepreneurship in service industry- Role of service sector in national economy, opportunities in service sector	Lecture, Discussion
		<b>Entrepreneurship Development(A A Kotnis)</b>	Lecture, Discussion
Oct	1	3.1 Concept – objectives- process problems and measures of EDP in India	
	2	3.2 Institutional support for entrepreneurship development- EDI, NIESBUD, MCED,DIC	Lecture, Discussion
	3	3.3 Recent trends- start up, stand up, skill India, Make in India.	Lecture, Discussion
	4	3.4 Incubation centre- concept and importance	Lecture, Discussion
		<b>Stories of successful Entrepreneurs</b>	Lecture, Discussion
Nov	1	4.1 JRD TATA, Dhirubai Ambani (Reliance ) 4.1 JRD Tata	
		4.2 Hanmantrao Gaikwad (BVG)	Lecture, Discussion

Month	Week	Topics Covered	Teaching Methods
		4.3 Veena Patil (Veena World),	Lecture, Discussion
		4.4 Zerodha, Zomato, Ola, Nayka (Case Studies)	Lecture, Discussion PPT
	2	EXAM	
Dec	1	<b>Women Entrepreneurship</b> Definition, characteristics of women entrepreneurship	Lecture, Discussion
	2	causes of limited growth in India.	Lecture, Discussion
	3	Remedies for women Entrepreneurship Development in India.	Lecture, Discussion
	4	Role of Self Help Groups (SHGs) in women entrepreneurship	Lecture, Discussion
JAN	1	<b>Rural &amp; Agro Entrepreneurship</b> Concept- problems of rural Entrepreneurship in agriculture sector and village industry.	Lecture, Discussion
	2	Strategies for rural Entrepreneurship development Agro Entrepreneurship.	Lecture, Discussion
	3	Meaning and Concept, Importance, entrepreneurial opportunities in agro sector	Lecture, Discussion
	4	Challenges before Agro Entrepreneurship	Lecture, Discussion
FEB	1	<b>Project Management</b> Concept of project identification of business opportunities	Lecture, Discussion
	2	Key elements of business plan- stages of project management , projects appraisal & feasibility study.	Lecture, Discussion
	3	Project for Dairy, Retail Stores, Beauty parlour and eco friendly bag production	Lecture, Discussion
	4	Reasons for failure of Project	Lecture, Discussion
MAR	1	<b>Micro , Small and Medium Enterprises ( MSME)</b> Definition, Importance, problems of MSME and Remedies	Lecture, Discussion
	2	Government policy and support steps involved in the formation of small enterprises.	Lecture, Discussion
	3	Location clearance, permits required, formalities	Lecture, Discussion
	4	Licensing and Registration procedure.	Lecture, Discussion
APR	1	EXAM	

## Teaching Plan (2024-25)

**Prof. S S Jadhav**

### Business Regulatory Framework Semester 5&6

Month	Week	Syllabus	Teaching Methods
Aug	1	<b>Concepts :-</b> Definition of Business Law and its sources	Introduction of subject Lecture, discussion
	2	Law of Contract	Lecture, Discussion,
	3	Essential elements of contract	Lecture, Discussion
	4	Performance of contract	Lecture, Discussion
	5	Discharge of contract	Lecture, Discussion
	6	Remedies for breach of contract	
Sep	1	<b>Special Contract :-</b> i) Contract of Bailment and Pledge - Meaning, Duties and Rights of Bailor and Bailee.	Lecture, Discussion, PPT, Faculty Exchange
	2	ii) Contract of Agency - Definition- Creation - Termination - Rights and Duties of Agent and Principal	Lecture, Discussion
oct	1	<b>Sale of Goods Act</b> Meaning - Formation of contract of sale - Sale and Agreement to Sell	Lecture, Discussion
	2	Condition and Warranties - Transfer of Property in Goods -	Lecture, Discussion
	3	Performance of Contract of sale - Unpaid Seller	Lecture, Discussion
Nov	1	<b>Consumer Protection Act :-</b> Definition of consumer – Consumer Complaint	Lecture, Discussion
	2	Complainant - Consumer Dispute- Consumer Dispute Redressal Agencies.	Lecture, Discussion
	3	Exam	
Dec	1	<b>The Companies Act, 1956 :-</b> Concept and Classification of Company -	Lecture, Discussion
	2	Features of Different types of Companies - Procedure of incorporation -	Lecture, Discussion
	3	Memorandum of Association - Articles of Association - Prospectus - Shares - Share Capital - Management of Companies - Qualifications and appointment of Directors	Lecture, Discussion
	4	Removal of Directors - Arbitration and Compromise – Winding up of Company.	Lecture, Discussion

Jan	1	<b>The Securities And Exchange Board of India Act, 1992 :-</b> Establishment of SEBI	Lecture, Discussion
	2	Power and Functions of SEBI	Lecture, Discussion
	3	Establishment of SEBI - - Registration of Stock Brokers, Sub - Brokers - Recognition of Stock Exchange	Lecture, Discussion
	4	Role of Stock Exchanges - Listing of Securities - Trading of Securities	Lecture, Discussion
Feb	1	<b>Information Technology Act, 2000 :-</b> Introduction – Objects	Lecture, Discussion
	2	Internet - Privacy – Pornography	Lecture, Discussion
	3	e-Commerce - Digital Signature - Cybeur Crimes	PPT
	4	Legal Provisions relating to Cyber Crimes. (basic idea)	Lecture, Discussion
march	1	<b>Intellectual Property Rights :-</b> Trademarks - Patents - copyrights –	Lecture, Discussion
	2	Registration of Designs (Only Concepts)	Lecture, Discussion
	3	Right To Information Act, 2005 :- Nature - Scope of RTI – Legal provisions under RTI	Lecture, Discussion, Assignments
		.	

### Teaching Plan (2024-25)

**Prof. S S Jadhav**

#### Industrial management (Human Resource Management) Paper-II & IV

Month	Week	Syllabus	Teaching Methods
August	1	<b>Introduction to Human Resource Management (HRM) and Human Resource Management (HRP)</b> Nature, Scope, Objectives,	Lecture, Discussion
	2	Functions of HRM, Strategic Human Resource Management, Skills and Proficiency of HR managers.	Lecture, Discussion,
	3	Objectives of HRP, Requirements of effective HRP, HRP Process, Manpower Demand Forecasting Techniques.	Lecture, Discussion,
	4	Job Analysis: Concept, Job Description, Job Specification and Job Analysis Process	Lecture, Discussion,
September	1	<b>Employee Talent acquisition:</b> <b>Introduction to Recruitment,</b>	Lecture, Discussion, PPT



	2	Sources of Recruitment, Recruitment Process	Lecture, Discussion,
	3	Types of Recruitment.	Lecture, Discussion,
	4	<b>Introduction to Selection</b> --- Selection Process, Tests of Selection, Orientation and Induction Process.	Lecture, Discussion, PPT
October	1	<b>Employee Training and Development:</b> <b>Employee Training:</b> Difference Between Training and Development,	Lecture, Discussion
	2	Need for Training, Training Process, Evaluation of Training, Types of Training, Selection of Training Methods.	Lecture, Discussion
	3	<b>Employee Development:</b> Introduction To Executive Development.	Lecture, Discussion
	4	Objectives of Executive Development, Methods of Executive Development	Lecture, Discussion, PPT, Assignments,
November	1	<b>Employee Performance Appraisal and Merit Rating :</b> <b>Employee Performance Appraisal</b> – Meaning and purpose of Employee Performance, ,	Lecture, Discussion
November	2	Job evaluation Vs performance appraisal, Basis of Performance Appraisal, Performance Appraisal Process	Lecture, Discussion, PPT
	3	Methods of Performance Appraisal, Essentials of Effective Performance Appraisal - Ethics in Performance Appraisal, Problems of Performance Appraisal.	Lecture, Discussion, PPT,
	4	<b>Merit Rating</b> – Meaning, Benefits of Merit Rating – Difference between performance appraisal and merit rating	Lecture, Discussion
December	1	<b>Compensation Management:</b> Objectives of compensation planning, ,, Incentive Plans	Lecture, Discussion
	2	factors influencing compensation planning, types of compensation, characteristics of a desirable wage plan	Lecture, Discussion, PPT
	3	methods of wage payment, wage theories, wage structure and wage policy , state regulation of wages.	Lecture, Discussion
	4	individual based incentive plans, group or team based incentive plan. Bonus, fringe benefits---need and types	Lecture, Discussion

January	1	<b>Employee Discipline And Grievances:</b> Types of Discipline, Causes of Indiscipline, In Disciplinary Actions, Steps In Disciplinary Actions	Lecture, Discussion
	2	Steps In Disciplinary Actions Causes of Grievance, Effects, of Grievances	Lecture, Discussion, case study
	3	Causes of Grievance, Effects, of Grievances, Elements Required For An Effective Grievances Handling, Steps In Grievances Handling	Lecture, Discussion
	4	Benefits of Grievances Handling, Industrial Disputes Meaning, Indian Industry: Grievance Management.	Lecture, Discussion
February	1	<b>Human Resource Accounting, Audit and Human Resource Information System:</b> Concept of Human Resource Accounting (HRA) objectives, advantages. Methods of Human Resource Accounting.	Lecture, Discussion
	2	Concept of HR Audit, objectives of HR Audit, HR Audit Process.	Lecture, Discussion, case study
	3	Concept of Human Resource Information System (HRIS) objectives, advantages, limitations of HRIS	
	4	Significance of HRIS. Significance of HRIS in today's Corporate World.	Lecture, Discussion
March	1&2	<b>International HRM:</b> Concept Of IHRM, Difference Between Domestic HRM And IHRM,	Lecture, Discussion
	3&4	External Factors Impacting IHRM, IHRM Activities	Lecture, Discussion